



# Financial Tear Sheet

## Corporate Profile

From its modest beginnings in an eight-stall garage in Boston in 1936, UniFirst Corporation has become an industry leader and remains one of the fastest growing companies in the \$19 billion Uniform and Textile Services business.

The Company, whose stock is traded on the New York Stock Exchange (Symbol: UNF), operates 240 facilities, serves 300,000 customer locations throughout North America and employs 13,000 Team Partners. Its business is the Rental, Lease and Sale of work clothing, uniforms, protective apparel, careerwear, and facility service products to businesses in virtually all industrial categories.

## Service Markets

With Corporate Headquarters in Wilmington, MA, a suburb of Boston, and service facilities located throughout the United States, Canada, and Europe (UniTech), UniFirst services 98 of the top 100 metropolitan markets in the U.S. (363 of the top 381) and is able to service the majority of Canada.

The Company's commitment is to provide top-quality service to businesses in a broad range of industries that require superior uniform work clothing, career apparel programs, and other managed services. The major portion of the Company's business is Uniform Rental Service Programs, wherein it provides customers with all necessary products plus weekly cleaning, maintenance, and any needed replacements of work clothing for an affordable weekly fee.

## Market Diversity

UniFirst's financial strength is due, in part, to growth opportunities it has identified in areas beyond its conventional Uniform Rental Service operations. In 1959, for example, the Company became the first private industrial launderer to be granted a government license to process nuclear-contaminated garments. Since then, the Company has developed a separate division, UniTech Services Group, which now includes specialized plants throughout the United States and in Europe. UniFirst is a national leader in cleaning and decontaminating the garments worn by workers who maintain and refuel nuclear power and nuclear processing equipment. Other specialized divisions of UniFirst serving North America's diverse needs include UniClean-Cleanroom Garment Services and Green Guard-First Aid Service and Supply.

## Central Distribution and Manufacturing

UniFirst maintains a centralized, state-of-the-art distribution center in Owensboro, Kentucky and 5 manufacturing facilities in the U.S., North and South America. In-house manufacturing operations, which produce millions of uniform garments and floorcare products annually, provides a unique level of vertical integration that not only lowers the cost of the Company's Rental Programs, but also allows for superior and differentiated product options and the ability to create custom-designed items for image-conscious companies.

## Garment Rental Industry

Four companies, including UniFirst, account for over 40 percent of the volume in the Uniform and Textile Services Industry, which has historically grown at about twice the rate of the gross national product. This trend and the long-term stability of the industry are both expected to be maintained regardless of overall economic conditions. For its part, UniFirst expects to remain among the industry leaders both by expansion within existing markets and by entry into new geographic areas.

The Uniform and Textile Services Industry's future is bright. Workers across a broad spectrum of businesses wear uniforms and opportunities abound, not only in occupations where uniform function traditionally has been the prime requirement, but also in those where image and identity offered by specializing work clothing are of primary appeal.

## Primary IR Contact

Steven S. Sintros  
President and CEO  
E-mail: [ssintros@unifirst.com](mailto:ssintros@unifirst.com)

## Stock Performance

UNF (Common Stock)	
Exchange	NYSE (US Dollar)
Price	\$156.65
Change (%)	▲ 0.70 (0.45%)
Volume	7,442
52 Week Low	\$116.90
Market Cap	\$2,415,759,334
Rolling EPS	3.44
PE Ratio	45.5378
Shares Outstanding	15,421,381
Data as of 10/23/17 12:27 p.m. ET	



## Recent Headlines & Events

10/18/17 - 8:00 a.m.

[UniFirst Announces Financial Results for the Fourth Quarter and Full Year of Fiscal 2017](#)

10/16/17 - 8:06 a.m.

[UniFirst Racing Returns for Back-to-Back NASCAR Races in October](#)

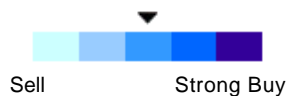
09/21/17 - 2:56 p.m.

[UniFirst Corporation Plans to Announce Fourth Quarter Results on October 18, 2017](#)

There are currently no events scheduled.

Analyst Estimates / Ratings

Mean Recommendation: 2.7



EPS Trend				
		Current	30 Days Ago	90 Days Ago
QTR	Nov 17	1.41	1.54	1.57
QTR	Feb 18	1.11	1.23	1.23
QTR	May 18	1.34	1.47	1.47
QTR	Aug 18	1.42	1.39	1.39
FY	Aug 18	5.31	5.52	5.53
FY	Aug 19	5.71	5.97	5.92

SEC Filings

Filing Date	Form
10/18/17	<a href="#">8-K</a>
09/21/17	<a href="#">8-K</a>
07/31/17	<a href="#">8-K</a>
07/06/17	<a href="#">10-Q</a>

Corporate Governance

Steven S. Sintros	President and Chief Executive Officer
Cynthia Croatti	Executive Vice President, Treasurer
Michael A. Croatti	Senior Vice President, Operations
David A. DiFillippo	Senior Vice President, Operations
William M. Ross	Senior Vice President, Operations
David M. Katz	Senior Vice President, Sales and Marketing

Powered By **EDGAR**Online

Replication or redistribution of EDGAR Online, Inc. content is expressly prohibited without the prior written consent of EDGAR Online, Inc. EDGAR Online, Inc. shall not be liable for any errors or delays in the content, or for any actions taken in reliance thereon. Minimum 20 minutes delayed