

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)  
March 28, 2007

# UNIFIRST CORPORATION

(Exact Name of Registrant as Specified in Charter)

Massachusetts

(State or Other Jurisdiction of Incorporation)

1-8504

(Commission File Number)

04-2103460

(IRS Employer Identification No.)

68 Jonspin Road, Wilmington, Massachusetts 01887  
(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (978) 658-8888

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 2.02.****Results of Operations and Financial Condition.**

On March 28, 2007, UniFirst Corporation issued a press release ("Press Release") announcing financial results for the second quarter and first half of fiscal 2007, which ended February 24, 2007. A copy of the Press Release is attached as Exhibit 99 to this Current Report on Form 8-K and is incorporated herein by reference.

The information in this Item 2.02, including the exhibit attached hereto, shall not be deemed "filed" for any purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, (the "Exchange Act") or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, regardless of any general incorporation language in such filing.

**Item 9.01.****Financial Statements and Exhibits.**

(d) Exhibits

EXHIBIT NO.

DESCRIPTION

99

Press release of the Company dated March 28, 2007

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

UNIFIRST CORPORATION

Date: March 28, 2007

By: /s/ Ronald D. Croatti  
Name: Ronald D. Croatti  
Title: Chairman of the Board, Chief  
Executive Officer and President

By: /s/ John B. Bartlett  
Name: John B. Bartlett  
Title: Senior Vice President and  
Chief Financial Officer

EXHIBIT INDEX

EXHIBIT NO.

DESCRIPTION

99

Press release of the Company dated March 28, 2007

*UniFirst Corporation*

*News Release*

68 Jonspin Road  
Wilmington, MA 01887-1086  
Telephone 978-658-8888 Ext 520  
Facsimile 978-988-0659

contact: John B. Bartlett  
Senior Vice President  
jbartlett@unifirst.com



**UNIFIRST ANNOUNCES FINANCIAL RESULTS  
FOR THE SECOND QUARTER AND FIRST SIX MONTHS OF FISCAL 2007**

Wilmington, MA (March 28, 2007) -- UniFirst Corporation (NYSE: UNF) today announced its revenues and earnings for its second quarter and first half of fiscal 2007 which ended February 24, 2007.

Revenues were a record \$222.4 million and \$444.7 million for the second quarter and first half of fiscal 2007, respectively. These revenues represent an increase of 10.0% and 10.8%, respectively, from the \$202.2 million and \$401.5 million in the comparable 2006 periods.

Second quarter net income was \$7.0 million, or \$0.36 per diluted common share, compared to last year's second quarter net income of \$6.3 million, or \$0.33 per diluted common share. Net income for the first six months of fiscal 2007 was \$20.7 million, or \$1.07 per diluted common share, compared to \$17.7 million, or \$0.92 per diluted common share for the comparable period in 2006. The Company's second quarter and six month earnings were affected by severance expense related to the departure of the Company's Senior Vice President of Sales and Marketing as well as by adjustments made to the Company's environmental reserves. These combined to decrease the Company's income from operations and net income by approximately \$2.3 million and \$1.4 million, respectively. Without these adjustments, the Company's diluted earnings per share for the second quarter and the first six months of fiscal 2007 would have been \$0.43 and \$1.14, respectively.

Excluding the items discussed above, income from operations from the Company's core laundry business, which excludes the Company's Specialty Garments and First Aid segments, increased 20.9% and 15.8% in the second quarter and six month periods as compared to fiscal 2006. These increases were the result of revenue growth of 10.0% and 10.2% in the second quarter and six month periods, respectively, as well as lower operating costs as a percentage of revenues. The revenue growth was primarily due to organic growth, which was 7.3% for both the second quarter and the six month periods. The increase in operating margin was primarily due to a reduction in energy costs, production costs and delivery payroll costs as a percentage of revenues. These improvements continue to be partially offset by higher merchandise costs as a percentage of revenues.

The Company's results also continue to be affected by higher interest expense as compared to fiscal 2006, which was the result of higher average borrowings in fiscal 2007 as well as higher interest rates affecting the Company's variable rate debt.

"I continue to be pleased with the strong organic revenue growth in our core laundry operations" said UniFirst President and Chief Executive Officer, Ron Croatti. "Both our professional sales team and our route sales team contributed to these strong results."

The Company will hold a conference call today at 4:00 PM (EDT) to discuss its quarterly financial results, business highlights and outlook. A simultaneous live webcast of the call will be available over the Internet and can be accessed at [www.unifirst.com](http://www.unifirst.com).

UniFirst is one of the largest providers of workplace uniforms, protective clothing and facility services products in North America. The Company employs approximately 9,800 team partners who serve nearly 200,000 customer locations in 46 states, Canada and Europe from 189 manufacturing, distribution and customer service facilities. UniFirst Corporation is a publicly held company traded on the New York Stock Exchange under the symbol UNF and is a component of the Standard & Poor's 600 Small Cap Index.

This public announcement may contain forward looking statements that reflect the Company's current views with respect to future events and financial performance. Forward looking statements contained in this public announcement are subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995 and are highly dependent upon a variety of important factors that could cause actual results to differ materially from those reflected in such forward looking statements. Such factors include uncertainties regarding the Company's ability to consummate and successfully integrate acquired businesses, uncertainties regarding any existing or newly-discovered expenses and liabilities related to environmental compliance and remediation, the Company's ability to compete successfully without any significant degradation in its margin rates, seasonal fluctuations in business levels, uncertainties regarding the price levels of natural gas, electricity, fuel and labor, the impact of negative economic conditions on the Company's customers and such customers' workforce, the continuing increase in domestic healthcare costs, demand and prices for the Company's products and services, additional professional and internal costs necessary for compliance with recent and proposed future changes in Securities and Exchange Commission (including the Sarbanes-Oxley Act of 2002), New York Stock Exchange and accounting rules, strikes and unemployment levels, the Company's efforts to evaluate and potentially reduce internal costs, economic and other developments associated with the war on terrorism and its impact on the economy and general economic conditions. When used in this public announcement, the words "anticipate," "believe," "estimate," "expect," "intend," and similar expressions as they relate to the Company are included to identify such forward looking statements.

**UniFirst Corporation and Subsidiaries**  
**Consolidated Statements of Income**

<u>(In thousands, except per share data)</u>	<u>Twenty-six weeks ended February 24, 2007</u>	<u>Twenty-six weeks ended February 25, 2006</u>	<u>Thirteen weeks ended February 24, 2007</u>	<u>Thirteen weeks ended February 25, 2006</u>
Revenues	\$ 444,744	\$ 401,493	\$ 222,367	\$ 202,168
Costs and expenses:				
Operating costs (1)	283,109	258,498	146,190	133,831
Selling and administrative expenses (1)	98,831	87,225	50,441	44,095
Depreciation and amortization	23,404	22,210	11,819	11,278
	<u>405,344</u>	<u>367,933</u>	<u>208,450</u>	<u>189,204</u>
Income from operations	<u>39,400</u>	<u>33,560</u>	<u>13,917</u>	<u>12,964</u>
Other expense (income):				
Interest expense	6,320	4,995	2,998	2,664
Interest income	(1,004)	(731)	(538)	(475)
	<u>5,316</u>	<u>4,264</u>	<u>2,460</u>	<u>2,189</u>
Income before income taxes	34,084	29,296	11,457	10,775
Provision for income taxes	<u>13,378</u>	<u>11,579</u>	<u>4,497</u>	<u>4,448</u>
Net income	<u>\$ 20,706</u>	<u>\$ 17,717</u>	<u>\$ 6,960</u>	<u>\$ 6,327</u>
<b>Income per share – Basic:</b>				
Common Stock	\$ 1.13	\$ 1.02	\$ 0.38	\$ 0.36
Class B Common Stock	\$ 0.91	\$ 0.82	\$ 0.30	\$ 0.29
<b>Income per share – Diluted:</b>				
Common Stock	\$ 1.07	\$ 0.92	\$ 0.36	\$ 0.33
<b>Weighted average number of shares outstanding – Basic:</b>				
Common Stock	14,313	9,683	14,319	9,747
Class B Common Stock	4,940	9,557	4,939	9,494
	<u>19,253</u>	<u>19,240</u>	<u>19,258</u>	<u>19,241</u>
<b>Weighted average number of shares outstanding – Diluted:</b>				
Common Stock	<u>19,336</u>	<u>19,321</u>	<u>19,362</u>	<u>19,316</u>
<b>Dividends per share:</b>				
Common Stock	\$ 0.0750	\$ 0.0750	\$ 0.0375	\$ 0.0375
Class B Common Stock	\$ 0.0600	\$ 0.0600	\$ 0.0300	\$ 0.0300

(1) Exclusive of depreciation and amortization

**UniFirst Corporation and Subsidiaries**  
**Condensed Consolidated Balance Sheets**

(In thousands)	February 24, 2007	August 26, 2006
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 12,159	\$ 8,302
Receivables, net	94,399	86,549
Inventories	39,729	36,469
Rental merchandise in service	82,198	85,875
Deferred income taxes	10,964	10,046
Prepaid expenses	2,841	1,672
<b>Total current assets</b>	<b>242,290</b>	<b>228,913</b>
Property and equipment:		
Land, buildings and leasehold improvements	276,966	269,696
Machinery and equipment	293,409	284,619
Motor vehicles	89,182	84,138
	659,557	638,453
Less - accumulated depreciation	334,708	319,550
	324,849	318,903
Goodwill	214,819	211,489
Customer contracts and other intangible assets, net	61,631	64,022
Other assets	6,527	6,375
	<u>\$ 850,116</u>	<u>\$ 829,702</u>
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities:		
Current maturities of long-term obligations	\$ 655	\$ 613
Accounts payable	42,042	43,003
Accrued liabilities	87,834	80,580
Accrued income taxes	—	3,041
<b>Total current liabilities</b>	<b>130,531</b>	<b>127,237</b>
Long-term obligations, net of current maturities	208,526	209,922
Deferred income taxes	39,835	39,998
Shareholders' equity:		
Common Stock	1,433	1,431
Class B Common Stock	494	494
Capital surplus	15,474	14,497
Retained earnings	450,818	431,481
Accumulated other comprehensive income	3,005	4,642
<b>Total shareholders' equity</b>	<b>471,224</b>	<b>452,545</b>
	<u>\$ 850,116</u>	<u>\$ 829,702</u>

**UniFirst Corporation and Subsidiaries**  
**Detail of Operating Results**

**Revenues**

(In thousands, except percentages)	February 24, 2007	February 25, 2006	Dollar Change	Percent Change
<b>Twenty-six weeks ending:</b>				
Core Laundry Operations	\$ 399,514	\$ 362,500	\$ 37,014	10.2%
Specialty Garments	30,104	24,547	5,557	22.6
First Aid	15,126	14,446	680	4.7
<b>Consolidated total</b>	<b>\$ 444,744</b>	<b>\$ 401,493</b>	<b>\$ 43,251</b>	<b>10.8%</b>
<b>Thirteen weeks ending:</b>				
Core Laundry Operations	\$ 202,050	\$ 183,719	\$ 18,331	10.0%
Specialty Garments	12,924	11,134	1,790	16.1
First Aid	7,393	7,315	78	1.1
<b>Consolidated total</b>	<b>\$ 222,367</b>	<b>\$ 202,168</b>	<b>\$ 20,199</b>	<b>10.0%</b>

**Income from Operations**

(In thousands, except percentages)	February 24, 2007	February 25, 2006	Dollar Change	Percent Change
<b>Twenty-six weeks ending:</b>				
Core Laundry Operations	\$ 36,275	\$ 33,322	\$ 2,953	8.9%
Specialty Garments	2,495	(380)	2,875	756.6
First Aid	630	618	12	1.9
<b>Consolidated total</b>	<b>\$ 39,400</b>	<b>\$ 33,560</b>	<b>\$ 5,840</b>	<b>17.4%</b>
<b>Thirteen weeks ending:</b>				
Core Laundry Operations	\$ 14,306	\$ 13,752	\$ 554	4.0%
Specialty Garments	(450)	(1,492)	1,042	69.8
First Aid	61	704	(643)	-91.3
<b>Consolidated total</b>	<b>\$ 13,917</b>	<b>\$ 12,964</b>	<b>\$ 953</b>	<b>7.4%</b>