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For the quarter ended Commission File
            May 27, 1995 Number 1-8504
                    UNIFIRST CORPORATION
(Exact name of registrant as specified in its charter)
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            Massachusetts
(State of Incorporation)
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                                    04-2103460
    (IRS Employer ID Number)

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                                    6 8 ~ J o n s p i n ~ R o a d
            Wilmington, Massachusetts 01887
                (Address of principal executive offices)
                Registrant's telephone number: (508) 658-8888
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Indicate by check mark whether the registrant (1) has filed all
reports required to be filed by Section 13 or $15(d)$ of the
Securities Exchange Act of 1934 during the preceeding 12 months
(or for such shorter period that the registrant was required to
file such reports), and (2) has been subject to such filing
requirements for the past 90 days.
Yes [X] No [ ]
The number of outstanding shares of the registrant's Common
Stock and Class B Common Stock as of June 30, 1995 were
$7,886,644$ and $12,623,964$ respectively.

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PART 1 - FINANCIAL INFORMATION

FORM 10-Q
UNIFIRST CORPORATION AND SUBSIDIARIES
CONDENSED BALANCE SHEETS
(unaudited)

| May 27, August 27, May 28, |  |
| ---: | ---: |
| 1995 | $1994 *$ |

Assets
Current assets:

| Cash | \$ 4,270,000 | \$ 4,120,000 | \$ 2,085,000 |
| :---: | :---: | :---: | :---: |
| Receivables | 35,283,000 | 30,044,000 | 31,716,000 |
| Inventories | 17,255,000 | 15,409,000 | 14,232,000 |
| Rental merchandise in service | 32,696,000 | 30,577,000 | 30,075,000 |
| Prepaid expenses | 114,000 | 109,000 | 116,000 |
| Total current assets | 89,618,000 | 80,259,000 | 78,224,000 |
| Property and equipment: |  |  |  |
| Land, buildings and leasehold improvements | 108,186,000 | 101,374,000 | 98,730,000 |
| Machinery and equipment | 109,522,000 | 99,955,000 | 96,608,000 |
| Motor vehicles | 27,369,000 | 26,237,000 | 25,798,000 |
|  | 245,077,000 | 227,566,000 | 221,136,000 |
| Less - accumulated depreciation | 101,560,000 | 89,554,000 | 85,737,000 |
|  | 143,517,000 | 138,012,000 | 135,399,000 |
| Other assets | $36,876,000$ | 31,889,000 | 29,224,000 |
|  | \$270,011,000 | \$250,160,000 | \$242,847,000 |

Liabilities and Shareholders' Equity
Current liabilities:
Current maturities of long-term obligations $\quad \$ \quad 6,959,000 \quad \$ \quad 6,874,000 \quad \$ 6,285,000$
Notes payable
66,000 448,000 345,000

| Accounts payable | 11,025,000 | 12,246,000 | 10,488, 000 |
| :---: | :---: | :---: | :---: |
| Accrued liabilities | 34,301,000 | 27,265,000 | 29,064,000 |
| Accrued and deferred income taxes | 3,977,000 | 5,469,000 | 4,396,000 |
| Total current liabilities | 56,328,000 | 52,302,000 | 50,578,000 |
| Long-term obligations, net of current maturities | 35,257,000 | 34,728,000 | 32,898,000 |
| Deferred income taxes | 15,076,000 | 13,658,000 | 14,099,000 |

Shareholders' equity:
Preferred stock, \$1.00 par value; 2,000,000
shares authorized; none issued
Common stock, $\$ .10$ par value; $30,000,000$
shares authorized; issued and outstanding
$7,886,644$ shares 789,000 788,000 788,000

Class B Common stock, $\$ .10$ par value; $20,000,000$
shares authorized; issued and outstanding
$12,623,964$ shares $\quad 1,262,000 \quad 1,263,000 \quad 1,263,000$
Capital surplus 7,042,000 7,042,000 7,039,000

Retained earnings $154,694,000 \quad 140,866,000136,792,000$


<EN>

* Condensed from audited financial statements

The accompanying notes are an integral part of these condensed financial statements.

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FORM 10-Q
UNIFIRST CORPORATION AND SUBSIDIARIES
CONDENSED STATEMENTS OF INCOME
(unaudited)

|  | Thirty-nine weeks ended May 27, 1995 | Thirty-nine weeks ended May 28, 1994 | Thirteen weeks ended May 27, 1995 | Thirteen weeks ended May 28, 1994 |
| :---: | :---: | :---: | :---: | :---: |
| Revenues | \$265,043,000 | \$237,307,000 | \$92,600,000 | \$83,106,000 |
| Costs and expenses: |  |  |  |  |
| Operating costs | 165,437,000 | 145,365,000 | 57,189,000 | 51,029,000 |
| Selling and administrative expenses | 59,776,000 | 54,157,000 | 21,020,000 | 19,353,000 |


| Depreciation and amortization | 14,380,000 | 13,191,000 | 4,852,000 | 4,503,000 |
| :---: | :---: | :---: | :---: | :---: |
|  | 239,593,000 | 212,713,000 | 83,061,000 | 74,885,000 |
| Income from operations | 25,450,000 | 24,594,000 | 9,539,000 | 8,221,000 |
| Interest expense (income): |  |  |  |  |
| Interest expense | 2,277,000 | 1,982,000 | 742,000 | 673,000 |
| Interest income | $(176,000)$ | $(162,000)$ | $(75,000)$ | $(23,000)$ |
|  | 2,101,000 | 1,820,000 | 667,000 | 650,000 |
| Income before income taxes | 23,349,000 | 22,774,000 | 8,872,000 | 7,571,000 |
| Provision for income taxes | 8,172,000 | 8,426,000 | 3,105,000 | 2,801,000 |
| Net income | \$ 15,177,000 | \$ 14,348,000 | \$ 5,767,000 | \$ 4,770,000 |
| Weighted average number of shares outstanding | 20,510,608 | 20,504,246 | 20,510,608 | 20,509,122 |
| Net income per share | \$0.74 | \$0.70 | \$0.28 | \$0.23 |

The accompanying notes are an integral part of these condensed financial statements.

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FORM 10-Q
UNIFIRST CORPORATION AND SUBSIDIARIES
CONDENSED STATEMENTS OF CASH FLOWS
(unaudited)

|  | $\begin{array}{r} \text { Thirty-nine } \\ \text { weeks ended } \\ \text { May } 27, \\ 1995 \end{array}$ | Thirty-nine weeks ended May 28, 1994 |
| :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |
| Net Income | \$15,177,000 | \$14,348,000 |
| Adjustments: |  |  |
| Depreciation | 11,965,000 | 11,053,000 |
| Amortization of other assets | 2,415,000 | 2,138,000 |
| Receivables | $(4,889,000)$ | $(6,566,000)$ |
| Inventories | $(1,768,000)$ | $(2,727,000)$ |
| Rental merchandise in service | $(1,221,000)$ | $(2,592,000)$ |
| Prepaid expenses | $(4,000)$ | -- |
| Accounts payable | $(1,495,000)$ | $(423,000)$ |
| Accrued liabilities | 6,915,000 | 3,816,000 |
| Accrued and deferred income taxes | $(1,601,000)$ | $(986,000)$ |
| Deferred income taxes | 1,389,000 | 1,433,000 |
| Net cash provided by operating activities | 26,883,000 | 19,494,000 |
| Cash flows from investing activities: |  |  |
| Acquisition of businesses, net of cash acquired | $(6,614,000)$ | $(6,010,000)$ |
| Capital expenditures | $(17,039,000)$ | $(19,566,000)$ |
| Other assets, net | $(1,963,000)$ | $(972,000)$ |
| Net cash used in investing activites | $(25,616,000)$ | $(26,548,000)$ |
| Cash flows from financing activities: |  |  |
| Increase in debt | 4,433,000 | 10,182,000 |
| Reduction of debt | $(4,201,000)$ | $(3,382,000)$ |
| Proceeds from exercise of stock options | -- | 32,000 |
| Cash dividends paid or payable | $(1,349,000)$ | $(1,349,000)$ |
| Net cash provided by (used in) financing activities | $(1,117,000)$ | 5,483,000 |
| Net increase (decrease) in cash | 150,000 | $(1,571,000)$ |
| Cash at beginning of period | 4,120,000 | 3,656,000 |

Supplemental disclosure of cash flow information:

| Interest paid | $\$ 2,035,000$ | $\$ 1,617,000$ |
| :--- | :--- | :--- |
| Income taxes paid | $\$ 8,249,000$ | $\$ 8,015,000$ |

The accompanying notes are an integral part of these condensed financial statements.

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> FORM 10-Q
> UNIFIRST CORPORATION AND SUBSIDIARIES
> NOTES TO CONDENSED FINANCIAL STATEMENTS
> FOR THE THIRTY-NINE WEEKS ENDED MAY 27,1995

1. These condensed financial statements have been prepared by the Company without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations; however, the Company believes that the information furnished reflects all adjustments which are, in the opinion of management, necessary to a fair statement of results for the interim period. It is suggested that these condensed financial statements be read in conjunction with the financial statements and the notes, thereto, included in the Company's latest annual report.
2. From time to time, the Company is subject to legal proceedings and claims arising from the conduct of their business operations, including personal injury, customer contract, employment claims and environmental matters. In the opinion of management, such proceedings and claims are not likely to result in losses which would have a material adverse effect upon the Company.
3. On November 18, 1993 the Company's Board of Directors declared a two-for-one stock split, to be effected in the form of a stock dividend, on the Company's Common Stock and Class B Common Stock. The stock dividend was paid on January 19, 1994 to shareholders of record on January 5, 1994. All references to average number of shares outstanding and per share data in these financial statements reflect the effect of the two-for-one split.
4. On November 1, 1994 the Company acquired all of the outstanding stock of Tennessee Uniform \& Towel Service, Inc., a garment rental business located in Nashville, TN.

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> FORM $10-Q$
> UNIFIRST CORPORATION AND SUBSIDIARIES
> MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS
> OF OPERATIONS AND FINANCIAL CONDITION
> FOR THE THIRTY-NINE WEEKS ENDED MAY 27,1995

RESULTS OF OPERATIONS

- -------------------------

Thirty-nine Weeks of Fiscal 1995 compared to Thirty-nine Weeks of Fiscal 1994

- ---------------------------------------------------------------------------------------1

Fiscal 1995 revenues for the thirty-nine weeks increased $\$ 27,736,000$
or 11.7\% over the thirty-nine weeks in fiscal 1994. This increase can be attributed to acquisitions (2.4\%), price increases (1.0\%) and growth from existing operations (8.3\%).

Income from operations as a percentage of revenue decreased to $9.6 \%$ in the fiscal 1995 period from $10.4 \%$ for the fiscal 1994 period. The primary reason for the decrease is the continued impact of higher uniform merchandise costs. Merchandise cost as a percent of revenues increased $1.3 \%$ over the prior year. This increase is due to additional new garments placed in service for new customers as well as higher replacement costs for existing customers. The Company has also experienced comparatively higher expenses in the operation of its distribution centers and in the new corporate-owned life insurance program. Offsetting these increases were improvements in employee related costs, primarily workers' compensation and health insurance. Depreciation expense as a percent of revenues improved . $2 \%$ compared to the prior year, and the Company's operations in Canada and in the nuclear garment services business also showed improvement.

Net interest expense (interest expense less interest income) was
$\$ 2,101,000$ in fiscal 1995 as compared to $\$ 1,820,000$ in fiscal 1994.
The increase is attributable to increased debt levels in fiscal 1995.

The provision for income taxes for the current period was $35.0 \%$ as compared to $37.0 \%$ for the corresponding 1994 period. The decrease in 1995 is due primarily to the favorable impact of a corporate-owned life insurance program and proportionally more tax-exempt income from Puerto Rico.

Thirteen Weeks ended May 27, 1995 compared to Thirteen Weeks ended May 28, 1994

Fiscal 1995 third quarter revenues increased $\$ 9,494,000$ or $11.4 \%$ over the fiscal 1994 third quarter. This increase can be attributed to acquisitions (2.3\%), price increases (.9\%) and growth from existing operations (8.2\%).

Income from operations as a percentage of revenue increased to 10.3\% in fiscal 1995 from 9.9\% for the fiscal 1994 period. The primary reasons for the increase are favorable comparative quarter to quarter results from the Company's core uniform laundry business and nuclear garment services business. There were also improvements in employee related costs and depreciation expense as discussed above. These improvements were offset somewhat by higher uniform merchandise costs, for the reasons described above, with merchandise cost as a percent of revenues increasing .9\% compared to the prior year's quarter.

Net interest expense (interest expense less interest income) was
$\$ 667,000$ in fiscal 1995 as compared to $\$ 650,000$ in fiscal 1994. The increase is attributable to increased debt levels in fiscal 1995.

The provision for income taxes for the current period was $35.0 \%$ as compared to $37.0 \%$ for the corresponding 1994 period. The decrease in 1995 is due primarily to the favorable impact of a corporate-owned life insurance program and proportionally more tax-exempt income from Puerto Rico.

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FORM 10-Q
UNIFIRST CORPORATION AND SUBSIDIARIES
MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS
OF OPERATIONS AND FINANCIAL CONDITION (continued)

FOR THE THIRTY-NINE WEEKS ENDED MAY 27, 1995

During the thirty-nine weeks ended May 27, 1995 net cash provided by operating activities, $\$ 26,883,000$, and additional borrowings of
$\$ 4,433,000$ were primarily used for capital expenditures, $\$ 17,039,000$, acquisition of businesses, $\$ 6,614,000$, debt repayment, $\$ 4,201,000$ and dividends, \$1,349,000.

Shareholders' equity as a percent of total capital has increased from 71.1\% at August 29, 1992 to 79.5\% at May 27, 1995, indicating the improvement in the overall strength of the Company's balance sheet.

The Company had $\$ 4,270,000$ in cash and $\$ 27,875,000$ available on its $\$ 50,000,000$ line of credit as of May 27 , 1995. The Company believes its ability to generate cash from operations will adequately cover its foreseeable capital requirements.

EFFECTS OF INFLATION

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Inflation has had the effect of increasing the reported amounts of the Company's revenues and costs. The Company uses the last-in, first-out (LIFO) method to value a significant portion of inventories. This method tends to reduce the amount of income due to inflation included in the Company's results of operations. The Company believes that, through increases in its prices, it has been able to recover increases in costs and expenses attributable to inflation.

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PART II - OTHER INFORMATION

FORM 10-Q
UNIFIRST CORPORATION AND SUBSIDIARIES

Item 6. Exhibits and Reports on Form 8-K
----------------------------------------------1
(a) Exhibits:
(27) Financial Data Schedule
(b) Reports on Form 8-K: None

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf of the undersigned thereunto duly authorized.

UNIFIRST CORPORATION

Ronald D. Croatti
$\qquad$
Ronald D. Croatti
Vice Chairman and
Chief Executive Officer

Date: July 7, 1995

John B. Bartlett

John B. Bartlett
Senior Vice President and Chief Financial Officer

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<ARTICLE> 5
<LEGEND>
THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE
FINANCIAL STATEMENTS OF UNIFIRST CORPORATION FOR THE THIRTY-NINE WEEKS ENDED MAY
27, 1995, AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL
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