## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 19, 2010

## **UNIFIRST CORPORATION**

(Exact Name of Registrant as Specified in Charter)

|    | Massachusetts   | 1-8504   | 04-2103460  |
|----|---|--|---|
|    | (State or Other Jurisdiction of Incorporation)                        | (Commission File Number)   | (IRS Employer Identification No.)                     |
|    |   | nspin Road, Wilmington, Massachusetts 01887<br>ress of Principal Executive Offices) (Zip Code) |   |
|    | Registrant's te   | elephone number, including area code: (978) 65   | 8-8888  |
|    | k the appropriate box below if the Form 8-K filing is is sions:       | intended to simultaneously satisfy the filing ob   | ligation of the registrant under any of the following |
| [] | Written communications pursuant to Rule 425 und (17 CFR 230.425)      | ler the Securities Act   |   |
| [] | Soliciting material pursuant to Rule 14a-12 under (17 CFR 240.14a-12) | the Exchange Act   |   |
| [] | Pre-commencement communications pursuant to R (17 CFR 240.14d-2(b))   | tule 14d-2(b) under the Exchange Act   |   |
| [] | Pre-commencement communications pursuant to R (17 CFR 240.13e-4(c))   | tule 13e-4(c) under the Exchange Act   |   |
|    |   |  |   |
|    |   |  |   |

## Item 2.02. Results of Operations and Financial Condition.

On October 19, 2010, UniFirst Corporation (the "Company") issued a press release ("Press Release") announcing financial results for the fourth quarter and full year fiscal 2010, which ended on August 28, 2010. A copy of the Press Release is attached as Exhibit 99 to this Current Report on Form 8-K and is incorporated herein by reference.

The information in this Item 2.02, including the exhibit attached hereto, shall not be deemed "filed" for any purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, regardless of any general incorporation language in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

EXHIBIT NO. DESCRIPTION

Press release of the Company dated October 19, 2010

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## UNIFIRST CORPORATION

Date: October 19, 2010 By: /s/ Ronald D. Croatti

Name: Ronald D. Croatti

Title: Chairman of the Board, Chief

**Executive Officer and President** 

By: /s/ Steven S. Sintros
Name: Steven S. Sintros
Title: Vice President and Chief

Financial Officer

## EXHIBIT INDEX

EXHIBIT NO. DESCRIPTION

Press release of the Company dated October 19, 2010



News

For Immediate Release UniFirst Corporation 68 Jonspin Road

Wilmington, MA 01887 Phone: 978- 658-888 Fax: 978-988-0659

Email: ssintros@unifirst.com

October 19, 2010

CONTACT: Steven S. Sintros, Vice President & CFO

## UNIFIRST ANNOUNCES FINANCIAL RESULTS FOR THE FOURTH QUARTER AND FULL YEAR FISCAL 2010

Wilmington, MA (October 19, 2010) -- UniFirst Corporation (NYSE: UNF) today announced results for the fourth quarter and full year of fiscal 2010, which ended on August 28, 2010.

Revenues for the fourth quarter were \$255.0 million, up 5.6% compared to \$241.5 million for the same period in the prior year. Fourth quarter net income was \$17.3 million (\$0.87 per diluted common share), a 1.6% increase from net income in the fourth quarter of fiscal 2009 of \$17.0 million (\$0.88 per diluted common share). For the full fiscal year, revenues were \$1.026 billion, up 1.2% from \$1.013 billion in fiscal 2009. Net income for the full year was \$76.4 million (\$3.90 per diluted common share), up 0.7% from \$75.9 million (\$3.92 per diluted common share) in fiscal 2009.

Ronald D. Croatti, UniFirst President and Chief Executive Officer said, "We are pleased with the Company's overall results for the fourth quarter as well as our full year performance. The fact that we were able to again achieve record revenues and net income for fiscal 2010 in a very challenging economy is a notable accomplishment and a testament to the hard work and dedication of all of our employees."

The Company's core laundry revenues were \$227.0 million in the fourth quarter, up 4.3% from those reported in the same period a year ago. After excluding the positive effect of acquisitions as well as a stronger Canadian dollar, the Company's core laundry revenues increased 2.2% organically. Core laundry operating income declined to \$26.0 million in the fourth quarter from \$27.5 million for the same period in the prior year. The operating margin fell to 11.4% in the fourth quarter from 12.6% in the fourth quarter of fiscal 2009. The margin decline primarily relates to a higher cost of revenues, including energy, merchandise and payroll. In addition, higher payroll-related costs, including stock compensation expense, also contributed to the margin decline.

The Company's Specialty Garments segment, which consists of nuclear decontamination and cleanroom operations, continued its strong year, posting revenues of \$20.0 million, up 20.5% compared to the fourth quarter of 2009. Operating income for this segment increased to \$2.0 million in the fourth quarter of fiscal 2010 from \$0.9 million in the fourth quarter of fiscal 2009.

The Company's increase in fourth quarter net income was helped by exchange rate gains of \$0.5 million compared to a \$0.1 million gain a year ago. In addition, the effective income tax rate for the quarter was lower than the prior year as a result of reductions in tax contingency reserves. The effective income tax rate for the quarter was 37.1% compared to 38.3% for the fourth quarter of fiscal 2009.

UniFirst continues to generate strong cash flows and maintain a solid balance sheet. Cash produced by operating activities for the full fiscal year was \$134.0 million. Cash and cash equivalents on hand at year-end was \$121.3 million, up from \$60.2 million at the end of fiscal 2009. In addition, the year ended with total debt as a percentage of capital of 20.4%, down from 22.5% at the end of fiscal 2009.

Mr. Croatti continued, "The strong results of our Specialty Garments segment were a large contributing factor to our overall success during fiscal 2010. In addition, we are also encouraged that our core laundry operations posted organic growth for the first time in six quarters. Although we believe that a challenging employment environment will be with us for some time, we are confident in our ability to expand our customer base as well as provide the top-notch service necessary to retain our existing customers."

## Conference Call Information

UniFirst will hold a conference call today at 10:00 a.m. (EDT) to discuss its quarterly financial results, business highlights and outlook. A simultaneous live webcast of the call will be available over the Internet and can be accessed at <a href="https://www.unifirst.com">www.unifirst.com</a>.

#### About UniFirst Corporation

UniFirst Corporation is one of the largest providers of workplace uniforms, protective clothing, and facility services products in North America. The Company employs nearly 10,000 Team Partners who serve more than 225,000 customer locations in 45 U.S. states, Canada, and Europe from over 200 customer service, distribution, and manufacturing facilities. UniFirst is a publicly held company traded on the New York Stock Exchange under the symbol UNF and is a component of the Standard & Poor's 600 Small Cap Index.

#### Forward Looking Statements

This public announcement may contain forward looking statements that reflect the Company's current views with respect to future events and financial performance. Forward looking statements contained in this public announcement are subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995 and are highly dependent upon a variety of important factors that could cause actual results to differ materially from those reflected in such forward looking statements. Such factors include, but are not limited to, uncertainties regarding the Company's ability to consummate and successfully integrate acquired businesses, uncertainties regarding any existing or newlydiscovered expenses and liabilities related to environmental compliance and remediation, the Company's ability to compete successfully without any significant degradation in its margin rates, seasonal fluctuations in business levels, uncertainties regarding the price levels of natural gas, electricity, fuel and labor, the impact of negative economic conditions on the Company's customers and such customers' workforce, the continuing increase in domestic healthcare costs, demand and prices for the Company's products and services, additional professional and internal costs necessary for compliance with recent and proposed future changes in Securities and Exchange Commission (including the Sarbanes-Oxley Act of 2002), New York Stock Exchange and accounting rules, strikes and unemployment levels, the Company's efforts to evaluate and potentially reduce internal costs, economic and other developments associated with the war on terrorism and its impact on the economy, general economic conditions and other factors described under "Item 1A. Risk Factors" in the Company's Annual Report on Form 10-K for the year ended August 29, 2009 and in other filings with the Securities and Exchange Commission. When used in this public announcement, the words "anticipate," "optimistic," "believe," "estimate," "expect," "intend," and similar expressions as they relate to the Company are included to identify such forward looking statements. The Company undertakes no obligation to update any forward looking statements to reflect events or circumstances arising after the date on which such statements are made.

## UniFirst Corporation and Subsidiaries Consolidated Statements of Income

|   |                        | Thirteen weeks ended |                        |         | Fifty-two weeks ended  |           |                    |           |  |
|---|------------------------|----------------------|------------------------|---------|------------------------|-----------|--------------------|-----------|--|
| (In thousands, except per share data)                   | August 28,<br>2010 (2) |                      | August 29,<br>2009 (2) |         | August 28,<br>2010 (2) |           | August 29,<br>2009 |           |  |
| Revenues  | \$                     | 254,950              | \$                     | 241,472 | \$                     | 1,025,939 | \$                 | 1,013,416 |  |
| Operating expenses:                                     |                        |                      |                        |         |                        |           |                    |           |  |
| Cost of revenues (1)                                    |                        | 155,915              |                        | 144,997 |                        | 620,727   |                    | 609,629   |  |
| Selling and administrative expenses (1)                 |                        | 54,770               |                        | 52,210  |                        | 213,463   |                    | 211,962   |  |
| Depreciation and amortization                           |                        | 15,574               |                        | 15,106  |                        | 61,477    |                    | 57,789    |  |
| Total operating expenses                                | _                      | 226,259              | _                      | 212,313 | _                      | 895,667   | _                  | 879,380   |  |
| Income from operations                                  | _                      | 28,691               |                        | 29,159  | _                      | 130,272   | _                  | 134,036   |  |
| Other expense (income):                                 |                        |                      |                        |         |                        |           |                    |           |  |
| Interest expense  |                        | 2,199                |                        | 2,172   |                        | 8,778     |                    | 9,313     |  |
| Interest income   |                        | (536)                |                        | (500)   |                        | (2,104)   |                    | (1,992)   |  |
| Exchange rate (gain) loss                               |                        | (475)                |                        | (90)    |                        | 746       |                    | 250       |  |
|   | _                      | 1,188                |                        | 1,582   | _                      | 7,420     | _                  | 7,571     |  |
| Income before income taxes                              |                        | 27,503               |                        | 27,577  |                        | 122,852   |                    | 126,465   |  |
| Provision for income taxes                              | _                      | 10,211               | _                      | 10,556  | _                      | 46,444    | _                  | 50,613    |  |
| Net income  | \$                     | 17,292               | \$                     | 17,021  | \$_                    | 76,408    | \$_                | 75,852    |  |
| Income per share – Basic                                |                        |                      |                        |         |                        |           |                    |           |  |
| Common Stock  | \$                     | 0.92                 | \$                     | 0.93    | \$                     | 4.11      | \$                 | 4.14      |  |
| Class B Common Stock                                    | \$                     | 0.73                 | \$                     | 0.74    | \$                     | 3.29      | \$                 | 3.31      |  |
| Income per share – Diluted                              |                        |                      |                        |         |                        |           |                    |           |  |
| Common Stock  | \$                     | 0.87                 | \$                     | 0.88    | \$                     | 3.90      | \$                 | 3.92      |  |
| Income allocated to - Basic                             |                        |                      |                        |         |                        |           |                    |           |  |
| Common Stock  | \$                     | 13,536               | \$                     | 13,361  | \$                     | 59,921    | \$                 | 59,526    |  |
| Class B Common Stock                                    | \$                     | 3,424                | \$                     | 3,660   | \$                     | 15,875    | \$                 | 16,326    |  |
| Income allocated to - Diluted                           |                        |                      |                        |         |                        |           |                    |           |  |
| Common Stock  | \$                     | 16,976               | \$                     | 17,021  | \$                     | 75,827    | \$                 | 75,852    |  |
| Weighted average number of shares outstanding – Basic   |                        |                      |                        |         |                        |           |                    |           |  |
| Common Stock  |                        | 14,751               |                        | 14,408  |                        | 14,570    |                    | 14,394    |  |
| Class B Common Stock                                    |                        | 4,663                |                        | 4,933   |                        | 4,823     |                    | 4,935     |  |
| Weighted average number of shares outstanding – Diluted |                        |                      |                        |         |                        |           |                    |           |  |
| Common Stock  |                        | 19,472               |                        | 19,415  |                        | 19,458    |                    | 19,373    |  |

<sup>(1)</sup> Exclusive of depreciation on the Company's property, plant and equipment and amortization on its intangible assets

<sup>(2)</sup> Unaudited

## UniFirst Corporation and Subsidiaries Condensed Consolidated Balance Sheets

| (In thousands)   | August 28,<br>2010 (1) |     | August 29,<br>2009 |  |
|--|------------------------|-----|--------------------|--|
| Assets   |                        |     |                    |  |
| Current assets:  | Φ 121.250              | Φ   | 60.151             |  |
| Cash and cash equivalents  | \$ 121,258             | \$  | 60,151             |  |
| Receivables, net Inventories                                     | 105,247<br>47.630      |     | 97,784<br>43,586   |  |
| Rental merchandise in service                                    | 86,633                 |     | 73,063             |  |
| Prepaid and deferred income taxes                                | 14,252                 |     | 18,215             |  |
| Prepaid expenses   | 3,004                  |     | 2,889              |  |
| Treputa expenses   |                        | _   | 2,007              |  |
| Total current assets   | 378,024                | _   | 295,688            |  |
| Property, plant and equipment:                                   |                        |     |                    |  |
| Land, buildings and leasehold improvements                       | 334,037                |     | 325,034            |  |
| Machinery and equipment  | 370,088                |     | 352,511            |  |
| Motor vehicles   | 121,135                |     | 113,048            |  |
|  | 025.260                |     | 700 502            |  |
| The second of the Library Section                                | 825,260                |     | 790,593            |  |
| Less - accumulated depreciation                                  | 444,061                | _   | 407,823            |  |
|  | 381,199                | _   | 382,770            |  |
| Goodwill   | 271,857                |     | 261,171            |  |
| Customer contracts and other intangible assets, net              | 59,037                 |     | 60,054             |  |
| Other assets   | 2,178                  | _   | 2,416              |  |
|  | \$ <u>1,092,295</u>    | \$_ | 1,002,099          |  |
| Liabilities and shareholders' equity                             |                        |     |                    |  |
| Current liabilities:   |                        |     |                    |  |
| Current maturities of long-term debt                             | \$ 81,160              | \$  | 6,447              |  |
| Accounts payable   | 45,931                 |     | 41,180             |  |
| Accrued liabilities  | 83,804                 |     | 76,885             |  |
| Accrued income taxes   |                        |     | 2,437              |  |
| Total current liabilities  | 210,895                |     | 126,949            |  |
| T  |                        |     |                    |  |
| Long-term liabilities: Long-term debt, net of current maturities | 100,304                |     | 175 560            |  |
| Accrued liabilities  | 30,290                 |     | 175,568<br>27,118  |  |
| Accrued and deferred income taxes                                | 42,756                 |     | 45,429             |  |
| rectued and deterred meetine taxes                               | 42,730                 |     | 75,727             |  |
| Total long-term liabilities                                      | 173,350                | _   | 248,115            |  |
| Shareholders' equity:  |                        |     |                    |  |
| Common Stock   | 1,491                  |     | 1,443              |  |
| Class B Common Stock   | 491                    |     | 493                |  |
| Capital surplus  | 25,329                 |     | 20,137             |  |
| Retained earnings  | 678,876                |     | 605,262            |  |
| Accumulated other comprehensive income (loss)                    | 1,863                  | _   | (300)              |  |
| Total shareholders' equity                                       | 708,050                | _   | 627,035            |  |
|  | \$1,092,295            | \$_ | 1,002,099          |  |
| (1) Unaudited  |                        | _   | <del>_</del>       |  |

# UniFirst Corporation and Subsidiaries Detail of Operating Results

## Revenues

|   | Thirteen weeks ended                  |                                  |                          |                   |
|---|---------------------------------------|----------------------------------|--------------------------|-------------------|
| (In thousands, except percentages)                          | August 28,<br>2010 (1)                | August 29,<br>2009 (1)           | Dollar<br>Change         | Percent<br>Change |
| Core Laundry Operations                                     | \$ 226,991                            | \$ 217,667                       | \$ 9,324                 | 4.3%              |
| Specialty Garments  | 20,024                                | 16,620                           | 3,404                    | 20.5              |
| First Aid   | 7,935                                 | 7,185                            | 750                      | 10.5              |
| Consolidated total  | \$ 254,950                            | \$ 241,472                       | \$ 13,478                | 5.6%              |
|   |                                       |                                  |                          |                   |
|   | Fifty-two v                           | veeks ended                      |                          |                   |
| (In thousands, except percentages)                          | Fifty-two w<br>August 28,<br>2010 (1) | August 29,<br>2009               | Dollar<br>Change         | Percent<br>Change |
| (In thousands, except percentages)  Core Laundry Operations | August 28,                            | August 29,                       | Change                   | Change            |
| · · · · · · · · · · · · · · · · · · ·                       | August 28,<br>2010 (1)                | August 29,<br>2009               | Change                   | Change            |
| Core Laundry Operations                                     | August 28,<br>2010 (1)<br>\$ 907,865  | August 29,<br>2009<br>\$ 912,661 | <b>Change</b> \$ (4,796) | Change -0.5%      |

## **Income from Operations**

|                                    | Thirteen weeks ended  |                   |                        |                   |                  |                  |                   |
|------------------------------------|-----------------------|-------------------|------------------------|-------------------|------------------|------------------|-------------------|
| (In thousands, except percentages) | U                     | ust 28,<br>10 (1) | August 29,<br>2009 (1) |                   | Dollar<br>Change |                  | Percent<br>Change |
| Core Laundry Operations            | \$                    | 25,954            | \$                     | 27,462            | \$               | (1,508)          | -5.5%             |
| Specialty Garments                 |                       | 1,997             |                        | 949               |                  | 1,048            | 110.5             |
| First Aid                          |                       | 740               |                        | 748               |                  | (8)              | -1.0              |
| Consolidated total                 | \$                    | 28,691            | \$                     | 29,159            | \$               | (468)            | -1.6%             |
|                                    | Fifty-two weeks ended |                   |                        |                   |                  |                  |                   |
| (In thousands, except percentages) |                       | ust 28,<br>10 (1) | Au                     | igust 29,<br>2009 |                  | Dollar<br>Change | Percent<br>Change |
| Core Laundry Operations            | \$ 1                  | 14,346            | \$                     | 125,393           | \$               | (11,047)         | -8.8%             |
| Specialty Garments                 |                       | 13,891            |                        | 7,360             |                  | 6,531            | 88.7              |
| First Aid                          |                       | 2,035             |                        | 1,283             |                  | 752              | 58.7              |
|                                    |                       |                   |                        | 404006            |                  | (0. = (1)        | • 00/             |

\$ 130,272

134,036

-2.8%

(3,764)

(1) Unaudited

Consolidated total

## UniFirst Corporation and Subsidiaries Consolidated Statements of Cash Flows

| Year ended (In thousands)   | August 28,<br>2010 (1) | August 29,<br>2009 |
|---|------------------------|--------------------|
| Cash flows from operating activities:   | <b>-</b>               |                    |
| Net income  | \$ 76,408              | \$ 75,852          |
| Adjustments to reconcile net income to cash provided by operating activities: | 52.105                 | 40.055             |
| Depreciation  | 52,107                 | 48,855             |
| Amortization of intangible assets   | 9,370                  | 8,934              |
| Amortization of deferred financing costs                                      | 267                    | 267                |
| Share-based compensation  | 3,662                  | 1,025              |
| Accretion on environmental contingencies                                      | 794                    | 668                |
| Accretion on asset retirement obligations                                     | 568                    | 517                |
| Deferred income taxes   | 705                    | 1,328              |
| Changes in assets and liabilities, net of acquisitions:                       |                        |                    |
| Receivables   | (6,308)                | 4,079              |
| Inventories   | (4,331)                | 2,452              |
| Rental merchandise in service   | (11,451)               | 19,334             |
| Prepaid expenses  | (99)                   | (1,174)            |
| Accounts payable  | 4,748                  | (13,365)           |
| Accrued liabilities   | 9,257                  | 7,556              |
| Prepaid and accrued income taxes  | (1,724)                | 2,867              |
| Net cash provided by operating activities                                     | 133,973                | 159,195            |
| Cash flows from investing activities:   |                        |                    |
| Acquisition of businesses   | (20,908)               | (4,730)            |
| Capital expenditures  | (50,015)               | (65,323)           |
| Other   | (1,794)                | 304                |
| Net cash used in investing activities   | (72,717)               | (69,749)           |
| Cash flows from financing activities:   |                        |                    |
| Proceeds from long-term obligations   | 8,850                  | 140,628            |
| Payments on long-term obligations   | (9,113)                | (193,761)          |
| Proceeds from exercise of Common Stock options                                | 1,177                  | 689                |
| Payment of cash dividends   | (2,777)                | (2,754)            |
| Net cash used in financing activities   | (1,863)                | (55,198)           |
| Effect of exchange rate changes   | 1,714                  | 248                |
| Net increase in cash and cash equivalents                                     | 61,107                 | 34,496             |
| Cash and cash equivalents at beginning of period                              | 60.151                 | 25,655             |
| Casii and casii equivalents at beginning of period                            |                        | 23,033             |
| Cash and cash equivalents at end of period                                    | \$121,258              | \$60,151           |

(1) Unaudited