# SECURITIES AND EXCHANGE COMMISSION Washington, D.C.

FORM 10-Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended November 25, 1995

Commission File Number 1-8504

UNIFIRST CORPORATION (Exact name of registrant as specified in its charter)

Massachusetts (State of Incorporation)

04-2103460 (IRS Employer ID Number)

68 Jonspin Road
Wilmington, Massachusetts 01887
(Address of principal executive offices)

Registrant's telephone number: (508) 658-8888

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

The number of outstanding shares of the registrant's Common Stock and Class B Common Stock as of January 3, 1996 were 7,886,644 and 12,623,964 respectively.

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PART 1 - FINANCIAL INFORMATION

FORM 10-Q UNIFIRST CORPORATION AND SUBSIDIARIES CONDENSED BALANCE SHEETS (unamaited)

	November 25,	August 26,	November 26,
	1995	1995*	1994
Assets Current assets: Cash Receivables Inventories Rental merchandise in service Prepaid expenses	\$ 2,991,000 40,072,000 16,592,000 33,364,000 128,000	16,484,000	34,337,000 16,636,000
Total current assets	93,147,000	88,642,000	89,171,000
Property and equipment:  Land, buildings and leasehold improvements  Machinery and equipment	113,567,000	111,148,000	104,134,000
	112,583,000	109,538,000	103,872,000

Less - accumulated depreciation	255,293,000 105,088,000	249,502,000 101,428,000	234,715,000 94,462,000
	150,205,000	148,074,000	140,253,000
Other assets	36,878,000	35,975,000	36,126,000
	\$280,230,000	\$272,691,000	\$265,550,000
Liabilities and Shareholders' Equity Current liabilities:			
Current maturities of long-term obligations Notes payable	\$ 4,044,000 695,000	\$ 4,015,000 882,000	\$ 6,933,000
Accounts payable	13,358,000	12,992,000	11,912,000
Accrued liabilities	36,877,000	35,370,000	29,184,000
Accrued and deferred income taxes	7,217,000	3,882,000	8,280,000
Total current liabilities	62,191,000	57,141,000	56,309,000
Long-term obligations, net of current maturities	28,315,000	32,361,000	40,509,000
Deferred income taxes	14,819,000	14,593,000	14,203,000
Shareholders' equity:			
Preferred stock, \$1.00 par value; 2,000,000 shares authorized; none issued			
Common stock, \$.10 par value; 30,000,000			
shares authorized; issued and outstanding	700 000	700 000	700 000
7,886,644 shares Class B Common stock, \$.10 par value; 20,000,000 shares authorized; issued and outstanding	789,000	789,000	788 <b>,</b> 000
12,623,964 shares	1,262,000	1,262,000	1,263,000
Capital surplus	7,078,000	7,078,000	7,042,000
Retained earnings	166,021,000	159,701,000	145,970,000
Cumulative translation adjustment	(245,000)	(234,000)	(534,000
Total shareholders' equity	174,905,000	168,596,000	154,529,000

29,143,000 28,816,000 26,709,000

The accompanying notes are an integral part of these condensed financial statements.

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Motor vehicles

FORM 10-Q UNIFIRST CORPORATION AND SUBSIDIARIES CONDENSED STATEMENTS OF INCOME (unaudited)

	Thirteen weeks ended November 25,	weeks ended November 26,
Revenues	\$95,413,000	\$86,212,000
Costs and expenses:    Operating costs    Selling and administrative expenses    Depreciation and amortization	57,577,000 21,754,000 4,905,000	52,270,000 19,876,000 4,777,000
	84,236,000	76,923,000
Income from operations	11,177,000	9,289,000

<sup>\*</sup> Condensed from audited financial statements

Interest expense (income):				
Interest expense	66	55,000	7	790,000
Interest income	(6	6,000)		(45,000)
	59	9,000	-	745,000
Income before income taxes	10,57	78,000	8,5	544,000
Provision for income taxes	3,80	000,8	2,9	990,000
Net income	\$ 6,77	70,000	\$ 5,5	554,000
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Weighted average number of shares outstanding	20,51	0,608	20,5	510,608
Net income per share	\$	0.33	Ş	0.27
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The accompanying notes are an integral part of these condensed financial statements.

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FORM 10-Q UNIFIRST CORPORATION AND SUBSIDIARIES CONDENSED STATEMENTS OF CASH FLOWS (unaudited)

	Thirteen weeks ended November 25, 1995	weeks ended November 26,
Cash flows from operating activities:	\$ 6,770,000	\$ 5 554 000
Adjustments:	4 0,770,000	. 0,001,000
Depreciation	4,110,000	4,043,000
Amortization of other assets	795,000	734,000
Receivables	(6,664,000)	(3,943,000)
Inventories	(126,000)	(1,112,000)
Rental merchandise in service	(644,000)	(1,825,000)
Prepaid expenses	(11,000)	(35,000)
Accounts payable	450,000	
Accrued liabilities	1,513,000	1,799,000
Accrued and deferred income taxes	3,340,000	2,835,000
Deferred income taxes	229,000	517,000
Net cash provided by operating activities	9,762,000	7,963,000
Cash flows from investing activities:		
Acquisition of businesses, net of cash acquired		(5,676,000)
Capital expenditures		(5,856,000)
Other assets, net		(642,000)
Net cash used in investing activites	(8,012,000)	(12,174,000)
Cash flows from financing activities: Increase in debt	1 (57 000	5,891,000
Reduction of debt		(496,000)
Cash dividends paid or payable	(450,000)	
Net cash provided by (used in) financing activities	(4,648,000)	
Net increase (decrease) in cash	(2,898,000)	
Cash at beginning of period	5,889,000	4,120,000
Cash at end of period	\$ 2,991,000	
Supplemental disclosure of cash flow information:		
Interest paid	\$ 518,000	\$ 451,000
Income taxes paid		\$ 15,000

The accompanying notes are an integral part of these condensed financial statements.

#### UNIFIRST CORPORATION AND SUBSIDIARIES

### NOTES TO CONDENSED FINANCIAL STATEMENTS

### FOR THE THIRTEEN WEEKS ENDED NOVEMBER 25, 1995

- 1. These condensed financial statements have been prepared by the Company without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations; however, the Company believes that the information furnished reflects all adjustments which are, in the opinion of management, necessary to a fair statement of results for the interim period. It is suggested that these condensed financial statements be read in conjunction with the financial statements and the notes, thereto, included in the Company's latest annual report.
- 2. From time to time, the Company is subject to legal proceedings and claims arising from the conduct of their business operations, including personal injury, customer contract, employment claims and environmental matters. In the opinion of management, such proceedings and claims are not likely to result in losses which would have a material adverse effect upon the Company.

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### FORM 10-Q UNIFIRST CORPORATION AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

FOR THE THIRTEEN WEEKS ENDED NOVEMBER 25, 1995

### RESULTS OF OPERATIONS

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Thirteen Weeks of Fiscal 1996 compared to Thirteen Weeks of Fiscal 1995

Fiscal 1996 first quarter revenues increased \$9,201,000 or 10.7% over the fiscal 1995 first quarter. This increase can be attributed to acquisitions (1.3%), price increases (1.0%) and growth from existing operations (8.4%).

Income from operations as a percentage of revenue increased to 11.7% in fiscal 1996 from 10.8% for the fiscal 1995 period. The main reason for the increase is improved profit margins in our primary rental business. This resulted primarily from restructuring in the sales and service departments. Also, depreciation expense as a percent of revenues improved .4% compared to the prior period.

Net interest expense (interest expense less interest income) was \$599,000 in fiscal 1996 as compared to \$745,000 in fiscal 1995. The decrease is attributable to lower debt levels in fiscal 1996.

The provision for income taxes for the current period was 36.0% as compared to 35.0% for the corresponding 1995 period. The increase in 1996 is due primarily to higher state income taxes.

### LIQUIDITY AND CAPITAL RESOURCES

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During the thirteen weeks ended November 25, 1995 net cash provided by operating activities, \$9,762,000, and additional borrowings of \$1,657,000 were primarily used for capital expenditures, \$6,293,000 and debt repayment, \$5,855,000.

Shareholders' equity as a percent of total capital has increased from 71.1% at August 29, 1992 to 84.4% at November 25, 1995, indicating the improvement in the overall strength of the Company's balance sheet.

The Company had \$2,991,000 in cash and \$33,550,000 available on its \$50,000,000 line of credit as of November 25, 1995. The Company believes its ability to generate cash from operations will adequately cover its foreseeable capital requirements.

### EFFECTS OF INFLATION

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Inflation has had the effect of increasing the reported amounts of the Company's revenues and costs. The Company uses the last-in, first-out (LIFO) method to value a significant portion of inventories. This method tends to reduce the amount of income due to inflation included in the Company's results of operations. The Company believes that, through increases in its prices and productivity improvements, it has been able to recover increases in costs and expenses attributable to inflation.

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PART II - OTHER INFORMATION

FORM 10-Q UNIFIRST CORPORATION AND SUBSIDIARIES

Item 6. Exhibits and Reports on Form 8-K

- (a) Exhibits:
  - (27) Financial Data Schedule
- (b) Reports on Form 8-K: None

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf of the undersigned thereunto duly authorized.

UNIFIRST CORPORATION

/s/ RONALD D. CROATTI

Ronald D. Croatti Vice Chairman, President and Chief Executive Officer

Date: January 9, 1996

/s/ JOHN B. BARTLETT

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John B. Bartlett Senior Vice President and Chief Financial Officer

### <ARTICLE> 5

<LEGEND>

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE FINANCIAL STATEMENTS OF UNIFIRST CORPORATION FOR THE THIRTEEN WEEKS ENDED NOVEMBER 25, 1995, AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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