# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

### FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 17, 2012

# **UNIFIRST CORPORATION**

(Exact Name of Registrant as Specified in Charter)

	Massachusetts	001-08504	04-2103460
	(State or Other Jurisdiction of Incorporation)	(Commission File Number)	(IRS Employer Identification No.)
		nspin Road, Wilmington, Massachusetts 01887 lress of Principal Executive Offices) (Zip Code)	
	Registrant's t	elephone number, including area code: (978) 658	3-8888
	ek the appropriate box below if the Form 8-K filing is issions:	intended to simultaneously satisfy the filing obl	igation of the registrant under any of the following
[]	Written communications pursuant to Rule 425 un (17 CFR 230.425)	der the Securities Act	
[]	Soliciting material pursuant to Rule 14a-12 under (17 CFR 240.14a-12)	the Exchange Act	
[]	Pre-commencement communications pursuant to l (17 CFR 240.14d-2(b))	Rule 14d-2(b) under the Exchange Act	
[]	Pre-commencement communications pursuant to l (17 CFR 240.13e-4(c))	Rule 13e-4(c) under the Exchange Act	

#### Item 2.02. Results of Operations and Financial Condition.

On October 17, 2012, UniFirst Corporation (the "Company") issued a press release ("Press Release") announcing financial results for the fourth quarter and full year for fiscal 2012, which ended on August 25, 2012. A copy of the Press Release is attached as Exhibit 99 to this Current Report on Form 8-K and is incorporated herein by reference.

The information in this Item 2.02, including the exhibit attached hereto, shall not be deemed "filed" for any purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, regardless of any general incorporation language in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

EXHIBIT NO. DESCRIPTION

99 Press release of the Company dated August 25, 2012

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### UNIFIRST CORPORATION

Date: October 17, 2012

By: <u>/s/Ronald D. Croatti</u>

Name: Ronald D. Croatti

Title: Chairman of the Board, Chief

Executive Officer and President

By: /s/ Steven S. Sintros
Name: Steven S. Sintros

Title: Vice President and Chief

Financial Officer

# EXHIBIT INDEX

EXHIBIT NO. DESCRIPTION

99 Press release of the Company dated August 25, 2012



News

For Immediate Release UniFirst Corporation 68 Jonspin Road

Wilmington, MA 01887 Phone: 978- 658-8888 Fax: 978-988-0659

Email: ssintros@UniFirst.com

October 17, 2012

CONTACT: Steven S. Sintros, Vice President & CFO

## UNIFIRST ANNOUNCES FINANCIAL RESULTS FOR THE FOURTH QUARTER AND FULL YEAR FISCAL 2012

Wilmington, MA (October 17, 2012) -- UniFirst Corporation (NYSE: UNF) today announced results for its fiscal 2012 fourth quarter and full year ended August 25, 2012. Fourth quarter revenues were \$312.4 million, up 7.4% from \$290.9 million in the year ago period. Net income for the quarter was \$22.5 million (\$1.13 per diluted share), up 25.1% compared to \$18.0 million (\$0.90 per diluted share) reported in the year ago period.

Full year revenues were \$1.256 billion, up 10.8% from \$1.134 billion in fiscal 2011. Net income per diluted share for the full year was \$4.76 compared to \$3.85 in the same period a year ago. Full year results include the positive effect of a settlement related to environmental litigation which resulted in a \$6.7 million pre-tax gain in the third quarter. The gain was recorded as a reduction of selling and administrative expenses. Net income per diluted share for the full year, adjusted to eliminate the gain, was \$4.55, up 18.2% from the \$3.85 in the same period a year ago.

Ronald D. Croatti, UniFirst President and Chief Executive Officer said, "Despite the continued worldwide economic volatility, we are very pleased with the efforts of our thousands of employees which helped us achieve double digit percentage growth in both revenues and profits in fiscal 2012. This impressive feat was accomplished while continuing to provide industry leading products and services to our diverse customer base."

Fourth quarter revenues in the Core Laundry Operations were \$281.7 million, up 8.6% from those reported in the prior year's fourth quarter. Excluding the effects of acquisitions and a slightly weaker Canadian dollar, revenues grew 8.9%. This segment's income from operations increased 34.4% quarter to quarter. The operating margin expanded to 12.3% from 9.9% a year earlier. Increased profitability resulted from improved operating leverage that came with the strong revenue growth. Expenses related to plant operations, depreciation and overall selling and administrative outlays were all lower as a percentage of revenue compared to the prior year. Energy costs also were lower in the fourth quarter compared to a year ago due to lower average costs of fuel and natural gas. This segment's quarterly results also benefited from a reduction in reserves for worker's compensation and other insurance related liabilities of approximately \$1.9 million due to changes in third-party actuarial estimates. These positive comparisons were partially offset by higher merchandise amortization expense.

Revenues for the Specialty Garments segment, which consists of nuclear decontamination and cleanroom operations, were \$19.7 million for the fourth quarter of fiscal 2012, down from \$23.4 in the fourth quarter of fiscal 2011. This segment had a loss from operations for the quarter of \$0.7 million compared to income from operations of \$1.8 million in the same quarter a year ago. The decrease in revenues and profits were primarily the result of the completion of two large power reactor rebuild projects and fewer power reactor outages during the quarter. First Aid segment revenues of \$11.0 million in the quarter increased 35.5% compared to the fourth quarter of fiscal 2011. Income from operations in this segment also improved to \$1.4 million from \$0.4 million a year ago.

The effective income tax rate for the fourth quarter was 36.5% compared to 35.8% in the same quarter in fiscal 2011.

UniFirst continues to maintain a solid balance sheet and overall financial position. Cash and cash equivalents at the end of the quarter totaled \$120.1 million, up from \$48.8 million at the end of fiscal 2011. Cash provided by operating activities for the full fiscal year was \$161.7 million, up 87.6% compared to \$86.2 million in fiscal 2011. The improved cash flows were primarily the result of higher earnings as well as lower cash outflows related to working capital. At the end of the year, long-term debt was \$104.7 million or 10.5% of total capital.

#### Outlook

Mr. Croatti continued, "We move into fiscal 2013 with a high level of uncertainty regarding the trajectory of employment levels and the economy as a whole. We are currently projecting our fiscal 2013 revenues to be between \$1.325 billion and \$1.338 billion and diluted earnings per share to be between \$4.65 and \$4.85. Our guidance for fiscal 2013 includes one extra week of operations compared to fiscal 2012 due to the timing of our fiscal calendar. Also embedded in this guidance is a projected decline in the revenues and operating income of our Specialty Garments segment of approximately 10% and 20%, respectively, compared to fiscal 2012. Despite these projected declines, we are optimistic regarding the longer term outlook for this segment."

#### Conference Call Information

UniFirst will hold a conference call today at 10:00 a.m. (ET) to discuss its quarterly financial results, business highlights and outlook. A simultaneous live webcast of the call will be available over the Internet and can be accessed at <a href="https://www.unifirst.com">www.unifirst.com</a>.

#### About UniFirst Corporation

UniFirst Corporation is one of the largest providers of workplace uniforms, protective clothing, and facility services products in North America. The Company employs approximately 11,000 Team Partners who serve more than 240,000 customer locations in 45 U.S. states, Canada, and Europe from over 200 customer service, distribution, and manufacturing facilities. UniFirst is a publicly held company traded on the New York Stock Exchange under the symbol UNF and is a component of the Standard & Poor's 600 Small Cap Index.

#### Forward Looking Statements

This public announcement may contain forward looking statements that reflect the Company's current views with respect to future events and financial performance. Forward looking statements contained in this public announcement are subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995 and are highly dependent upon a variety of important factors that could cause actual results to differ materially from those reflected in such forward looking statements. Such factors include, but are not limited to, uncertainties regarding the Company's ability to consummate and successfully integrate acquired businesses, uncertainties regarding any existing or newly-discovered expenses and liabilities related to environmental compliance and remediation, the Company's ability to compete successfully without any significant degradation in its margin rates, seasonal fluctuations in business levels, our ability to preserve positive labor relationships and avoid becoming the target of corporate labor unionization campaigns that could disrupt our business, the effect of currency fluctuations on our results of operations and financial condition, our dependence on third parties to supply us with raw materials, any loss of key management or other personnel, increased costs as a result of any future changes in federal or state laws, rules and regulations or governmental interpretation of such laws, rules and regulations, uncertainties regarding the price levels of natural gas, electricity, fuel and labor, the impact of adverse economic conditions and the current tight credit markets on our customers and such customers' workforce, the level and duration of workforce reductions by our customers, the continuing increase in domestic healthcare costs, demand and prices for our products and services, rampant criminal activity and instability in Mexico where our principal garment manufacturing plants are located, additional professional and internal costs necessary for compliance with recent and proposed future changes in Securities and Exchange Commission, New York Stock Exchange and accounting rules, strikes and unemployment levels, the Company's efforts to evaluate and potentially reduce internal costs, economic and other developments associated with the war on terrorism and its impact on the economy, general economic conditions and other factors described under "Item 1A. Risk Factors" in the Company's Annual Report on Form 10-K for the year ended August 27, 2011 and in other filings with the Securities and Exchange Commission. When used in this public announcement, the words "anticipate," "optimistic," "believe," "estimate," "expect," "intend," and similar expressions as they relate to the Company are included to identify such forward looking statements. The Company undertakes no obligation to update any forward looking statements to reflect events or circumstances arising after the date on which such statements are made.

# UniFirst Corporation and Subsidiaries Consolidated Statements of Income

	Thirteen w	eeks o	ended		Fifty-two w	eeks	ended
				A	August 25, 2012 (2)		August 27, 2011
\$	312,374	\$	290,874	\$	1,256,289	\$	1,134,126
	198,935		187,624		797,944		712,309
	61,369		58,462		240,798		233,111
	16,824		16,791		66,439		64,733
	277,128		262,877		1,105,181		1,010,153
	35,246		27,997		151,108		123,973
	493		747		2,132		6,738
	(702)		(700)		(2,738)		(2,552)
	(48)		(103)		980		(785)
	(257)		(56)		374		3,401
	35,503		28.053		150.734		120,572
	12,971	_	10,039		55,745	_	44,086
<u>\$</u>	22,532	\$	18,014	\$	94,989	\$	76,486
\$	1 19	\$	0.95	\$	5.02	\$	4.05
\$	0.95	\$	0.76	\$	4.01	\$	3.24
\$	1.13	\$	0.90	\$	4.76	\$	3.85
\$	17,717	\$	14,132	\$	74,643	\$	59,944
\$	4,416	\$	3,549	\$	18,630	\$	15,104
\$	22,153	\$	17,698	\$	93,358	\$	75,118
	14,912		14,822		14,882		14,791
	4,647		4,653		4,643		4,658
	19,664		19,559		19,616		19,532
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	August 25, 2012 (2)  \$ 312,374  198,935 61,369 16,824 277,128  35,246  493 (702) (48) (257)  \$ 35,503 12,971  \$ 22,532  \$ 1.19 \$ 0.95  \$ 1.13  \$ 17,717 \$ 4,416  \$ 22,153	August 25, 2012 (2)  \$ 312,374 \$  198,935 61,369 16,824 277,128  35,246  493 (702) (48) (257)  35,503 12,971  \$ 22,532 \$  \$ 1.19 \$ \$ 0.95 \$  \$ 1.13 \$  \$ 17,717 \$ \$ 4,416 \$  \$ 22,153 \$	2012 (2)     2011 (2)       \$ 312,374     \$ 290,874       198,935     187,624       61,369     58,462       16,824     16,791       277,128     262,877       35,246     27,997       493     747       (702)     (700)       (48)     (103)       (257)     (56)       35,503     28,053       12,971     10,039       \$ 22,532     \$ 18,014       \$ 0.95     0.76       \$ 1.13     0.90       \$ 17,717     \$ 14,132       \$ 4,416     3,549       \$ 22,153     \$ 17,698       14,912     14,822       4,647     4,653	August 25, 2011 (2)         August 27, 2011 (2)           \$ 312,374         \$ 290,874         \$           \$ 198,935         \$ 187,624         61,369         58,462           \$ 16,824         \$ 16,791         16,791         16,791         16,791         16,791           \$ 277,128         \$ 262,877         262,877         10,000<	August 25, 2012 (2)         August 27, 2011 (2)         August 25, 2012 (2)           \$ 312,374         \$ 290,874         \$ 1,256,289           \$ 198,935         \$ 187,624         797,944           \$ 61,369         \$ 58,462         240,798           \$ 16,824         \$ 16,791         66,439           \$ 277,128         \$ 262,877         \$ 1,105,181           \$ 35,246         \$ 27,997         \$ 151,108           \$ 493         \$ 747         \$ 2,132           \$ (702)         \$ (700)         \$ (2,738)           \$ (48)         \$ (103)         \$ 980           \$ (257)         \$ (56)         \$ 374           \$ 35,503         \$ 28,053         \$ 150,734           \$ 12,971         \$ 10,039         \$ 55,745           \$ 22,532         \$ 18,014         \$ 94,989           \$ 1.13         \$ 0.90         \$ 4.76           \$ 1.7717         \$ 14,132         \$ 74,643           \$ 4,416         \$ 3,549         \$ 18,630           \$ 22,153         \$ 17,698         \$ 93,358           \$ 4,647         \$ 4,653         \$ 4,643	August 25, 2012 (2)         August 27, 2011 (2)         August 25, 2012 (2)           \$ 312,374         \$ 290,874         \$ 1,256,289         \$           \$ 198,935         \$ 187,624         797,944         61,369         58,462         240,798         66,439         240,798         16,824         16,791         66,439         66,439         66,439         1,105,181         35,246         27,997         151,108         1

<sup>(1)</sup> Exclusive of depreciation on the Company's property, plant and equipment and amortization on its intangible assets

<sup>(2)</sup> Unaudited

# UniFirst Corporation and Subsidiaries Condensed Consolidated Balance Sheets

(In thousands)	August 25, 2012 (1)	August 27, 2011
Assets		
Current assets:		
Cash and cash equivalents	\$ 120,123	\$ 48,812
Receivables, net	135,327	128,377
Inventories	75,420	76,460
Rental merchandise in service	138,284	126,536
Prepaid and deferred income taxes	12,785	11,358
Prepaid expenses	5,741	3,647
Total current assets	487,680	395,190
Property, plant and equipment:		
Land, buildings and leasehold improvements	355,568	346,738
Machinery and equipment	425,274	393,530
Motor vehicles	141,370	129,762
	922,212	870,030
Less - accumulated depreciation	510,008	474,963
	412,204	395,067
Goodwill	288,137	288,249
Customer contracts and other intangible assets, net Other assets	50,531 1,982	60,905 2,109
	<u>\$ 1,240,534</u>	\$ 1,141,520
Liabilities and shareholders' equity		
Current liabilities:		
Current maturities of long-term debt	\$ 4,530	\$ 20,133
Accounts payable	52,340	56,064
Accrued liabilities	80,475	76,630
Accrued income taxes	8,180	
Total current liabilities	145,525	152,827
Long-term liabilities:		
Long-term debt, net of current maturities	100,155	100,163
Accrued liabilities	43,420	39,698
Accrued and deferred income taxes	54,509	50,890
Total long-term liabilities	198,084	190,751
Shareholders' equity:		
Common Stock	1,506	1,499
Class B Common Stock	488	488
Capital surplus	42,984	33,588
Retained earnings	844,676	752,530
Accumulated other comprehensive income	7,271	9,837
Total shareholders' equity	896,925	797,942
	<u>\$ 1,240,534</u>	\$ 1,141,520

(1) Unaudited

# UniFirst Corporation and Subsidiaries Detail of Operating Results

### Revenues

	Thirteen w			
(In thousands, except percentages)	August 25, 2012 (1)	August 27, 2011 (1)	Dollar Change	Percent Change
Core Laundry Operations	\$ 281,662	\$ 259,346	\$ 22,316	8.6%
Specialty Garments	19,726	23,420	(3,694)	-15.8
First Aid	10,986	8,108	2,878	35.5
Consolidated total	\$ 312,374	\$ 290,874	\$ 21,500	7.4%
	Fifty-two w	veeks ended		
(In thousands, except percentages)	Fifty-two w August 25, 2012 (1)	August 27, 2011	Dollar Change	Percent Change
(In thousands, except percentages)  Core Laundry Operations	August 25,	August 27,		
, , , ,	August 25, 2012 (1)	August 27, 2011	Change	Change
Core Laundry Operations	August 25, 2012 (1) \$1,112,323	August 27, 2011 \$ 996,957	<b>Change</b> \$ 115,366	Change 11.6%

## **Income from Operations**

rations					
	Thirteen	weeks ended			
(In thousands, except percentages)	August 25, August 2 2012 (1) 2011 (1		Dollar Change	Percent Change	
Core Laundry Operations	\$ 34,579	\$ 25,728	\$ 8,851	34.4%	
Specialty Garments	(715	5) 1,850	(2,565)	-138.6	
First Aid	1,382	419	963	229.6	
Consolidated total	\$ 35,246	\$ 27,997	\$ 7,249	25.9%	
	Fifty-two	weeks ended			
(In thousands, except percentages)	August 25, 2012 (1)	August 27, 2011	Dollar Change	Percent Change	
Core Laundry Operations	\$ 133,285	\$ 105,725	\$ 27,560	26.1%	
Specialty Garments	13,460	15,292	(1,832)	-12.0	
First Aid	4,363	2,956	1,407	47.6	
Consolidated total	\$ 151,108	\$ 123,973	\$ 27,135	21.9%	

(1) Unaudited

# UniFirst Corporation and Subsidiaries Consolidated Statements of Cash Flows

Fifty-two weeks ended (In thousands)	August 25, 2012 (1)	August 27, 2011
Cash flows from operating activities:		
Net income	\$ 94,989	\$ 76,486
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation	55,877	54,188
Amortization of intangible assets	10,562	10,545
Amortization of deferred financing costs	238	261
Share-based compensation	6,714	6,732
Accretion on environmental contingencies	631	681
Accretion on asset retirement obligations	632	589
Deferred income taxes	(330)	13,318
Changes in assets and liabilities, net of acquisitions:		
Receivables	(7,595)	(20,881)
Inventories	590	(28,413)
Rental merchandise in service	(12,017)	(36,369)
Prepaid expenses	(1,763)	(247)
Accounts payable	(3,688)	9,796
Accrued liabilities	5,518	2,654
Prepaid and accrued income taxes	11,360	(3,147)
Net cash provided by operating activities	161,718	86,193
Cash flows from investing activities:		
Acquisition of businesses	_	(32,556)
Capital expenditures	(74,549)	(63,847)
Other	(508)	(397)
Net cash used in investing activities	(75,057)	(96,800)
Cash flows from financing activities:		
Proceeds from long-term obligations	40,410	30,000
Payments on long-term obligations	(55,851)	(91,464)
Payments of deferred financing costs	_	(975)
Proceeds from exercise of Common Stock options	2,410	1,360
Payment of cash dividends	(2,840)	(2,830)
Net cash used in financing activities	(15,871)	(63,909)
Effect of exchange rate changes	521	2,070
Net increase (decrease) in cash and cash equivalents	71,311	(72,446)
Cash and cash equivalents at beginning of period	48,812	121,258
Cash and cash equivalents at end of period	<u>\$ 120,123</u>	\$ 48,812

(1) Unaudited